



GREAT CHATWELL
ACADEMY of LEARNING



Tailored Learning Solutions

*A Unique & Personal Development Programme
Designed for You & Your Business*



This programme will provide you with an opportunity to develop **Enhanced Communication Skills** and **Greater Confidence** to manage change in your business.

A key focus will be:

1. **Leadership Skills** - a true leader will be visionary and an excellent communicator
2. **Coaching Skills**- increase performance and engagement levels in teams.
3. **Presentation Skills** - learn how to structure a presentation in an engaging and positive way.
4. **Influencing Skills** - look at some of the key skills that will help you become a great influencer.

See overleaf for course information:

www.greatchatwellacademy.com
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'engage, inform, inspire'



Expertise in AML | Sanctions | Tax Evasion | Anti Bribery and Corruption
Risk based approach | Customer Due Diligence | Crypto Currency.



Want to make a greater contribution to the success of your business? Unlock the potential of your people & manage business change with confidence!



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Our unique combination of soft and hard skills development workshops are designed to promote a positive culture of compliance, in which employees feel **engaged**, **confident** and **respected**. It is our firm belief that the outcome from this programme will lead to increased productivity and a measurable return on investment.

Skills that will improve your business

Leadership Skills - Our leadership programme ensures your leaders have the skills to motivate and engage their teams. We look at the skills required to be a leader rather than a manager. A true leader will be visionary and an excellent communicator. They will be able to manage their time effectively to ensure they meet the needs of the business, the team and the individual. It will explore different leadership and personality styles to equip you with a more flexible approach to leadership.

Coaching Skills - Our coaching programme ensures all people managers have the skills and confidence to help their people embed any new skills in which they are trained. We use a simple but highly effective coaching model that will help increase performance and engagement levels in teams. Coaching is vital following any hard skills learning or change programme to enable individuals to transfer their learning into the workplace in a safe and practical way.

Managing Change - Most people managers face resistance to change in business. People often prefer to stay within their comfort zone rather than risk failure by coming out of their comfort zone. Our Managing Change programme looks at the psychology behind change management and introduces a process that will enable leaders to support their teams in embracing change in a more positive way. The way messages are communicated often result in a resistance to change so our training will support managers in developing more effective ways of communicating and using language.

Emotional Intelligence - Many managers are highly intelligent but often lacking in emotional intelligence (EI). In this session we will look at how to better manage our own behaviour and that of our team members. We will highlight ways of spotting those who are not on board with any change and help to help people making decisions that will have a more positive outcome for the business.

Presentation Skills - Our presentation skills sessions will help leaders be more confident and engaging when delivering presentations to others. It will look at how to structure a presentation in an engaging and positive way including the use of images, analogies and stories to bring information to life. It will also focus on both verbal and non-verbal methods of communication (e.g. body language and tone of voice) and how to handle questions.

Influencing Skills - This session will look at some of the key skills that will help you become a great influencer. Such skills include active listening, questioning skills, empathy, rapport building and communicating benefits. It will introduce a simple and practical model that will provide a great structure to positively influence others in a way that offers a win/win for both parties.

Learning should be fun and engaging. Our style is to use interactive and experiential learning methods that incorporate accelerated learning techniques and practical exercises that ensure that the learning is memorable.

Our training programme will ensure that delegates have enhanced knowledge to enable them to manage risks in line with regulatory and compliance requirements. And our soft skills toolkit will ensure your leaders are able to communicate with teams and lead from the front in effectively transferring this knowledge into the workplace in a way that is motivating and engaging.

Ongoing coaching and support will provide the development each individual needs to suit their preferred style of communication and learning.

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